

23/11/2010

Enl Engineering Ltd.

Dear Kevin,

RE: Reference for Fabrication and Design

The purpose of this letter to assist in reference for Enl engineering future work with potential clients.

Kevin and his team are a preferred supplier of Fulton Hogan. The point of difference in my opinion is that not only do Enl fabricate well on time they have a talented design team that have assisted greatly in providing alternative solutions for both Fulton Hogan and our customers.

Examples of projects:

1. The ratification of the Christchurch City Council E2 type Shelter and Orbital Hoops

We worked together closely to redesign the E2 type shelter specifications which resulted in a similar smarter looking shelter costing less. The result of this was the ability to produce more shelters for the same cost. Council get 3 now for the price of the 2 originals.

We applied the same rational to Council Orbiter pillars, reducing the number of parts and amount of material making a more cost effective product.

2. The ratification of Pedestrian signage

Similar to shelters and pillars we improved the skeletal structure for less cost and also the installation method. This particular project was priced competitively, won, fabricated and installed to a high quality within a very short timeline. An excellent achievement. The signs are the large pedestrian signs put in by the Christchurch City Council Capital Works Group as part of World Cup developments. The project was completed 30th June 2010.

In all cases the combination of; Enl's ability to design, fabricate, work in with us incorporating our knowledge of maintenance need and installation experience, has enabled the development and continuation of excellent products. Not only up front, but the reduction in maintenance / ease of maintenance and built to sustain the vandalism and weathering that street furniture is subjected to.

We share the same philosophy to that of Christchurch City Council in keeping all work as local as possible. Using local not only supports the local community but gives us quicker lead times and response times. With all of these advantages we deliver more for less for customers which makes good sustainable business sense.

Yours Sincerely



Lee Hautler
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